

**Florida Paso Fino Horse Association**  
**Profit and Loss**  
January 1 through February 23, 2015

Accrual Basis

	<u>1.2015 Jan Show</u>	<u>2.2015 March Sh...</u>	<u>3. 2015 Spectrum</u>	<u>6.2014 Nov. Show</u>	<u>Operating Exp</u>	<u>TOTAL</u>
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>Income from Shows</b>						
<b>Entry Fees</b>						
Class Entry Fees	2,800.00	0.00	0.00	0.00	0.00	2,800.00
Special Show Package	13,500.00	0.00	0.00	0.00	0.00	13,500.00
<b>Total Entry Fees</b>	16,300.00	0.00	0.00	0.00	0.00	16,300.00
<b>PFHA</b>						
PFHA Business Membership	150.00	0.00	0.00	0.00	0.00	150.00
PFHA Family add on	60.00	0.00	0.00	0.00	0.00	60.00
PFHA Family Membership	75.00	0.00	0.00	0.00	0.00	75.00
PFHA Junior Membership	105.00	0.00	0.00	0.00	0.00	105.00
PFHA Senior Membership	1,155.00	0.00	0.00	0.00	0.00	1,155.00
<b>Total PFHA</b>	1,545.00	0.00	0.00	0.00	0.00	1,545.00
RV Hook Up	210.00	0.00	0.00	0.00	0.00	210.00
<b>Sale &amp; Raffle Income</b>						
Raffle Tickets	200.00	0.00	0.00	0.00	0.00	200.00
Sale of T-Shirts and Hats	65.00	0.00	0.00	0.00	0.00	65.00
<b>Total Sale &amp; Raffle Income</b>	265.00	0.00	0.00	0.00	0.00	265.00
Sale of Shavings	420.00	0.00	0.00	0.00	0.00	420.00
<b>Show Sponsors</b>						
Exhibitor Back # Sponsors	1,500.00	0.00	0.00	0.00	0.00	1,500.00
Fig 8 Sponsor	3,500.00	0.00	0.00	0.00	0.00	3,500.00
<b>Total Show Sponsors</b>	5,000.00	0.00	0.00	0.00	0.00	5,000.00
<b>Stall Fees</b>						
Early Arrival	270.00	0.00	0.00	0.00	0.00	270.00
Non-Showing Horse Stall	1,200.00	0.00	0.00	0.00	0.00	1,200.00
Tack Stall	525.00	0.00	0.00	0.00	0.00	525.00
<b>Total Stall Fees</b>	1,995.00	0.00	0.00	0.00	0.00	1,995.00
<b>Vendor Space</b>						
Food Vendor	905.00	0.00	0.00	0.00	0.00	905.00
Liquor Vendor	1,416.88	0.00	0.00	0.00	0.00	1,416.88
Regular Vendor	700.00	0.00	0.00	0.00	0.00	700.00
<b>Total Vendor Space</b>	3,021.88	0.00	0.00	0.00	0.00	3,021.88
VIP Table	5,600.00	0.00	0.00	0.00	0.00	5,600.00
<b>Total Income from Shows</b>	34,356.88	0.00	0.00	0.00	0.00	34,356.88
<b>Total Income</b>	34,356.88	0.00	0.00	0.00	0.00	34,356.88
<b>Gross Profit</b>	34,356.88	0.00	0.00	0.00	0.00	34,356.88

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<b>Expense</b>						
<b>Operating Expenses</b>						
Bank Service Charges	0.00	0.00	0.00	0.00	53.00	53.00
<b>Donations and Gifts</b>						
Donation to Michael Bruce	0.00	0.00	0.00	0.00	1,000.00	1,000.00
<b>Total Donations and Gifts</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,000.00</b>	<b>1,000.00</b>
E-fax Service	0.00	0.00	0.00	0.00	19.95	19.95
Fence / Fino Board Storage Cost	0.00	0.00	0.00	0.00	300.00	300.00
FPFHA Board Meetings	0.00	0.00	0.00	0.00	111.91	111.91
FPFHA Exec.Sec./Event Coordinat	0.00	0.00	0.00	0.00	3,200.00	3,200.00
<b>Insurance</b>						
Director & Officers Insurance	0.00	0.00	0.00	0.00	815.00	815.00
<b>Total Insurance</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>815.00</b>	<b>815.00</b>
Licenses and Permits	0.00	0.00	0.00	0.00	61.25	61.25
Mail Outs, E-Mail Blasts,Copies	0.00	0.00	0.00	0.00	20.00	20.00
PFHA Delegates Meetings	0.00	0.00	0.00	0.00	1,771.96	1,771.96
Promotional T-Shirts	0.00	0.00	0.00	0.00	828.72	828.72
Warehouse Storage Expense	0.00	0.00	0.00	0.00	4,104.40	4,104.40
<b>Total Operating Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12,286.19</b>	<b>12,286.19</b>
<b>Show Expenses</b>						
<b>Advertising</b>						
Banners	0.00	0.00	481.50	0.00	0.00	481.50
Paso Fino Horse World Ad	0.00	0.00	1,970.00	0.00	0.00	1,970.00
Promotional Material	295.00	0.00	100.00	0.00	0.00	395.00
<b>Total Advertising</b>	<b>295.00</b>	<b>0.00</b>	<b>2,551.50</b>	<b>0.00</b>	<b>0.00</b>	<b>2,846.50</b>
<b>Arena</b>						
<b>Additional Show Facility Costs</b>						
Garbage Clean Up/Dump Fees	1,116.66	0.00	0.00	0.00	0.00	1,116.66
<b>Total Additional Show Facility Costs</b>	<b>1,116.66</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,116.66</b>
Arena Rental (North)	1,412.40	0.00	0.00	0.00	0.00	1,412.40
Arena Ring Lighting	502.90	0.00	0.00	0.00	0.00	502.90
<b>Arena Set-Up</b>						
Arena Decorations	381.49	0.00	0.00	0.00	0.00	381.49
Delivery of Fence to Show	200.00	0.00	0.00	200.00	0.00	400.00
Fence (Up/Down)	500.00	0.00	0.00	0.00	0.00	500.00
Fino Board Rental (Up/Down)	400.00	0.00	0.00	0.00	0.00	400.00
<b>Total Arena Set-Up</b>	<b>1,481.49</b>	<b>0.00</b>	<b>0.00</b>	<b>200.00</b>	<b>0.00</b>	<b>1,681.49</b>
RV Spaces	96.30	0.00	0.00	0.00	0.00	96.30
<b>Stalls</b>						
Horse Stalls	5,119.95	0.00	0.00	0.00	0.00	5,119.95
Shavings	1,525.08	0.00	0.00	0.00	0.00	1,525.08

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<b>Total Stalls</b>	6,645.03	0.00	0.00	0.00	0.00	6,645.03
<b>Total Arena</b>	11,254.78	0.00	0.00	200.00	0.00	11,454.78
<b>Credit Card Fees</b>	760.72	0.00	0.00	0.00	0.00	760.72
<b>Exhibitor Party</b>						
<b>Exhibitors Party Food</b>	1,063.82	0.00	0.00	0.00	0.00	1,063.82
<b>Total Exhibitor Party</b>	1,063.82	0.00	0.00	0.00	0.00	1,063.82
<b>Golf Cart Rental</b>	321.00	0.00	0.00	0.00	0.00	321.00
<b>Judges/ShowOfficials</b>						
<b>Announcer</b>	500.00	0.00	0.00	0.00	0.00	500.00
<b>Judges</b>	700.00	0.00	0.00	0.00	0.00	700.00
<b>Ring Master</b>	500.00	0.00	0.00	0.00	0.00	500.00
<b>Steward</b>	400.00	0.00	0.00	0.00	0.00	400.00
<b>Total Judges/ShowOfficials</b>	2,100.00	0.00	0.00	0.00	0.00	2,100.00
<b>Judges/Staff</b>						
<b>Accomodations</b>	1,515.33	0.00	0.00	0.00	0.00	1,515.33
<b>Air Fares/Mileage/Tolls etc</b>	1,793.10	529.30	0.00	0.00	0.00	2,322.40
<b>Meals</b>						
<b>Judges/Steward Meals</b>	216.84	0.00	0.00	0.00	0.00	216.84
<b>Volunteer Meals</b>	149.00	0.00	0.00	0.00	0.00	149.00
<b>Total Meals</b>	365.84	0.00	0.00	0.00	0.00	365.84
<b>Sodas and Water</b>	100.75	0.00	0.00	0.00	0.00	100.75
<b>Total Judges/Staff</b>	3,775.02	529.30	0.00	0.00	0.00	4,304.32
<b>Liquor Sale Cost</b>						
<b>Bar Set-Up</b>	40.13	0.00	0.00	0.00	0.00	40.13
<b>Liquor License &amp; Permit Fees</b>	372.75	0.00	0.00	0.00	0.00	372.75
<b>Total Liquor Sale Cost</b>	412.88	0.00	0.00	0.00	0.00	412.88
<b>Ribbons/Back #'s/Trophies</b>						
<b>Back #'s w/ Sponsor Name</b>	184.25	0.00	0.00	0.00	0.00	184.25
<b>Ribbons</b>	1,250.00	2,935.24	0.00	0.00	0.00	4,185.24
<b>Total Ribbons/Back #'s/Trophies</b>	1,434.25	2,935.24	0.00	0.00	0.00	4,369.49
<b>Set-Ups</b>						
<b>Association Booth Set-Up</b>	109.78	0.00	0.00	0.00	0.00	109.78
<b>Judges Area Set-Up</b>	103.21	0.00	0.00	0.00	0.00	103.21
<b>Staging For Show Office</b>	132.57	0.00	0.00	0.00	0.00	132.57
<b>Total Set-Ups</b>	345.56	0.00	0.00	0.00	0.00	345.56
<b>Show Staff</b>						
<b>DJ</b>	1,300.00	0.00	0.00	0.00	0.00	1,300.00
<b>EMT</b>	400.00	0.00	0.00	0.00	0.00	400.00

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Set Up and Cleaning	366.02	0.00	0.00	0.00	0.00	366.02
Show Secretary	1,800.00	0.00	0.00	0.00	0.00	1,800.00
Stall Keeper/In-Out Gate	750.00	0.00	0.00	0.00	0.00	750.00
Uniform Police/Security						
Security	639.86	0.00	0.00	0.00	0.00	639.86
Uniform Police	1,319.50	0.00	0.00	0.00	0.00	1,319.50
<b>Total Uniform Police/Security</b>	<b>1,959.36</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,959.36</b>
<b>Total Show Staff</b>	<b>6,575.38</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,575.38</b>
Show Supplies	50.76	0.00	0.00	0.00	0.00	50.76
USEF/PFHA Fees						
PFHA Memberships	1,545.00	0.00	0.00	0.00	0.00	1,545.00
PFHA Payback Fees	993.00	0.00	0.00	0.00	0.00	993.00
PFHA Show Approval Fee	300.00	300.00	750.00	0.00	0.00	1,350.00
USEF Licensing Fee	100.00	100.00	100.00	0.00	0.00	300.00
<b>Total USEF/PFHA Fees</b>	<b>2,938.00</b>	<b>400.00</b>	<b>850.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,188.00</b>
Vendor						
Vendor Area Set-Up	103.79	0.00	0.00	0.00	0.00	103.79
Vendor Space	770.40	0.00	0.00	0.00	0.00	770.40
<b>Total Vendor</b>	<b>874.19</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>874.19</b>
VIP Area Set-Up						
VIP Area Snacks	31.02	0.00	0.00	0.00	0.00	31.02
VIP Area Tables/Chairs	884.89	0.00	0.00	0.00	0.00	884.89
VIP Tablecloth Cleaning	141.00	0.00	0.00	72.00	0.00	213.00
<b>Total VIP Area Set-Up</b>	<b>1,056.91</b>	<b>0.00</b>	<b>0.00</b>	<b>72.00</b>	<b>0.00</b>	<b>1,128.91</b>
Volunteer T-Shirt - Jan Show	21.40	0.00	0.00	0.00	0.00	21.40
<b>Total Show Expenses</b>	<b>33,279.67</b>	<b>3,864.54</b>	<b>3,401.50</b>	<b>272.00</b>	<b>0.00</b>	<b>40,817.71</b>
<b>Total Expense</b>	<b>33,279.67</b>	<b>3,864.54</b>	<b>3,401.50</b>	<b>272.00</b>	<b>12,286.19</b>	<b>53,103.90</b>
<b>Net Ordinary Income</b>	<b>1,077.21</b>	<b>-3,864.54</b>	<b>-3,401.50</b>	<b>-272.00</b>	<b>-12,286.19</b>	<b>-18,747.02</b>
<b>Other Income/Expense</b>						
<b>Other Income</b>						
<b>Donation</b>						
Donations for Michael Bruce	0.00	0.00	0.00	0.00	526.00	526.00
<b>Total Donation</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>526.00</b>	<b>526.00</b>
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>526.00</b>	<b>526.00</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>526.00</b>	<b>526.00</b>

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Net Income	<u>1,077.21</u>	<u>-3,864.54</u>	<u>-3,401.50</u>	<u>-272.00</u>	<u>-11,760.19</u>	<u>-18,221.02</u>